



Dacreed online training

Dacreed is a team of hard-nosed legal experts that have worked in major commercial law firms. They have partnered with LexisNexis, business leaders, senior law partners, QCs and academics to prepare extensive legal compliance content for businesses, creating an intuitive SaaS-based online compliance training platform specifically designed to help businesses lower their risk profile and avoid problems before they arise.

This package has been designed in partnership with Delta to train staff within a business on the key areas of insurable liability risk that can impact their organisation. After completing this training tool, team members are more likely to make the right business decisions, thereby lowering the risk of something going wrong.



This online training tool is a key value-add component of Delta's comprehensive Optima liability package for SMEs and gives them the essential visibility of their organisational risk that they need.



What is the value for my client?

By using this tool, your client can train their staff for free, keep them informed of the potential risks their company faces day to day and create awareness. While insurance provides monetary compensation for covered events, clients still face ongoing risks such as business continuity, reputation damage and other uninsurable events which can be avoided in the first place.

We have identified the weakest link in any risk management system is the human element i.e. employees in a high demand environment, so the best risk management tool a client can have is excellent staff training.

Why is this free for my clients?

Delta Insurance is a firm believer in adopting risk prevention and mitigation practices that help your clients to avoid a loss in the first place.

We believe that if we can invest in your clients and provide them with free access to these critical resources, then we will be helping them to mitigate their risk and prevent a loss occurring in the first place, which in turn works in our favour. We understand that some of these losses can usually be reimbursed via a claim, but the impact on a business' productivity and individuals' stress levels can be significant.

We would prefer to help with the prevention as well as providing the cure.

Why are we particularly targeting SMEs?

We understand that SMEs in New Zealand do not have the resources and budgets that their much larger corporate counterparts have to invest in risk management and training tools. Research shows SMEs are more vulnerable than their corporate counterparts and have less of a survival rate following a major incident.

Terms and Conditions

1. Delta Insurance provides the Dacreed training tool as a free value-add service to their Insureds to improve their risk posture. To the extent permitted by law, in no event shall Delta Insurance be liable for any loss or damage whatsoever, including, without limitation, damages for loss of profits, loss of data, business interruption, or any other commercial damages or losses, arising out of or related to insured's use of or inability to use the licensed training application. Delta Insurance accepts no responsibility or liability for any outcome or failure of the training services provided through Dacreed.

2. The insured agrees that Dacreed may collect and use the insured's data - including but not limited to employee information and training outcomes - to onboard the insured's employees and enable their use of the training modules. The insured agrees that Dacreed may share this information with Delta Insurance and their Broker.

Which Dacreed training modules are part of the Optima package?

Your client has free access to staff training in the key areas of insurable risks, such as employment disputes, crime and cyber awareness.

This has been specifically designed for the Optima package and any additional Dacreed modules or training are not part of this offer. However, your client is welcome to approach Dacreed to purchase these additional modules.

How does the onboarding process work?

1. The client fills out the Optima proposal form (available at www.deltainsurance.co.nz/optima). This form includes the contact details of an appropriate client administration person (e.g. Office Manager, HR Manager, etc) who can enter the email addresses of the individuals who will be participating in the online training for the business.
2. Once the Optima policy has been accepted, Delta sends this person's details to Dacreed and then confirms with the Broker that this has been done.
3. The client receives an email from Dacreed with all the necessary information required to login to the training tool.
4. The client activates their account and adds the relevant team members into the training tool.
5. Team members work their way through the intuitive modules at their own pace.

What additional information is available?

We want you to have the confidence in recommending this product to your clients, so please contact Delta Insurance should you have any further queries. You can also find supporting information in the Products section of our website.